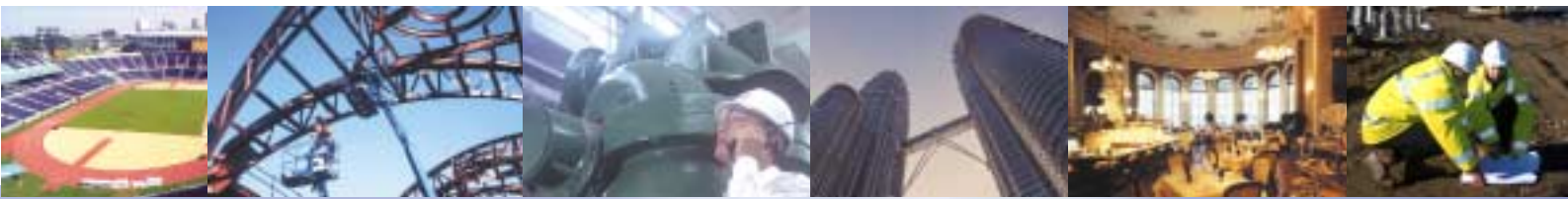




Bovis

Lend Lease





Bovis Lend Lease brings together two international brand leaders in a new construction services company that spans the world. Each has its own heritage and reputation; both share the same values and culture.

This culture is founded on the principle of providing clients with creative solutions. By merging the Bovis Group and Lend Lease Projects, our parent, Lend Lease Corporation, has created a core business of 7,000 staff in almost 40 countries, underpinned by its own expertise in the real estate sector.

Our strengths are our global network, our broad sector and client base and, most of all, the calibre and professionalism of our staff. Their knowledge, experience and commitment are the qualities needed to deliver the most complex projects for the most demanding clients.

The sectors in which **Bovis Lend Lease** specialises are the fabric of modern society. The airports, offices, hospitals, schools, hotels, shops, stadiums, museums, factories, pharmaceutical and microelectronics plants we construct all present their own challenges. Our clients - public, private, global or local - know that we can provide knowledge-based solutions.

World-wide, the value of **Bovis Lend Lease** projects currently under contract or under management totals US\$36.8 billion.

Whatever the project our goal is always the same - to give our clients the optimum return on their investment and real value for money. We aim to maximise this value by our early involvement in a project, our ability to manage both design and construction, our global purchasing power and our flexibility.

As well as improving quality, best practice initiatives pioneered by **Bovis Lend Lease** are reducing the time and cost of construction. Logistics control and re-cycling are two of the techniques now being employed to cut wastage and improve efficiency. Our stringent environmental policy includes specific guidelines to ensure that every project is constructed using materials from sustainable resources and methods that offer genuine protection to the environment.

The methods of delivering projects are changing too. Build, Operate, Transfer and Private Finance Initiative schemes call for creative solutions, to funding as well as construction. The same principles are now spreading to the private sector and **Bovis Lend Lease** is at the forefront of the market, using its long experience in BOT to assist clients looking for an alternative approach.

The concept of forming alliances with clients was established by Bovis in the 1920s, when it first worked with Marks & Spencer. Today long-term alliances represent an ever-growing share of our business, giving clients the reassurance of knowing that wherever they seek to expand, we are able to provide the people, the services and the standards needed to fulfil their investment plans.



E U R O P E

Bovis Lend Lease Europe

2,600 employees and 35 offices in 21 countries: the United Kingdom, Austria, Czech Republic, France, Germany, Greece, Hungary, Ireland, Netherlands, Poland, Portugal, Romania, Russia, Slovakia, Spain, Switzerland, Turkey, Israel, Kuwait, United Arab Emirates, South Africa.

Founded in London in 1885, Bovis pioneered the principles of fee-based construction in Britain and today, as **Bovis Lend Lease**, it is Europe's foremost construction and project manager. The company's particular reputation in the retail sector has evolved from Bovis' long association with Marks & Spencer (70 years) and Safeway (30 years)

and now extends to major retail developments such as Bluewater in Kent and Manchester's Trafford Centre.

Most recently that experience has been put to work across Europe in a unique alliance with BP Amoco which is delivering valuable cost and time savings on the construction of new filling stations.

Other key markets for **Bovis Lend Lease** in Europe are new build and refurbishment of offices, arts and leisure, pharmaceuticals, semi-conductors, manufacturing industries and Private Finance Initiative work, with three major projects now underway for public sector clients in Britain.

Palma de Mallorca Airport, Spain



Museum of Scotland, Edinburgh



Intercontinental Hotel, Paris



Bluewater, Kent

Olympia Shopping Centre, Brno







A M E R I C A S

Bovis Lend Lease Americas

2,200 employees in the USA, Argentina, Brazil and Venezuela. Offices in 28 states of the USA, Buenos Aires, Sao Paulo and Caracas.

Bovis Lend Lease is the USA's largest construction manager, with particular expertise in high rise, healthcare, commercial, infrastructure and leisure projects.

Key assignments currently include the expansion of Oakland International Airport, creation of a new US Grand Prix circuit at Indianapolis, major commercial developments for Millennium Partners in

Boston, San Francisco and Washington DC and the tallest residential development in the USA, in Manhattan, for Donald Trump.

As part of a global alliance with BP Amoco, **Bovis Lend Lease** also has a five year programme to construct new filling stations in 40 US states and in Venezuela, involving the construction of up to 500 new retail outlets.

Lend Lease Actus is a joint venture company operating in the USA to provide the US Military with an integrated service that delivers military housing of enduring quality and value.

Adelphia Coliseum, Nashville



Trump World Tower, New York

United States Courthouse, Sacramento



Duke University Medical Center, North Carolina



Shakespeare Theatre, Chicago





A S I A P A C I F I C

Bovis Lend Lease Asia Pacific

2,200 staff and 23 offices in 12 countries: Australia, China, India, Indonesia, Japan, Korea, Malaysia, New Zealand, Philippines, Singapore, Taiwan and Thailand.

Underwritten by half a century of experience in the Asia Pacific region, **Bovis Lend Lease** has a reputation for innovation, delivery, certainty and client service. An impressive list of repeat clients throughout the region includes some of the world's leading brands - Cargill, Coca-Cola, IBM, Intel, Kellogg's, Lucent, Qantas and Volvo.

The hallmark of the company's approach to any project is our ability to provide integrated business solutions that deliver better returns

for our clients. **Bovis Lend Lease** is organised around industry-aligned centres of expertise that can provide skilled engineering, project management, design, cost planning and construction services across a broad range of market sectors. It is this specialised industry knowledge that sets us apart from our competitors in the region.

Current projects include the US\$600 million Olympic Athletes' Village, the expansion of Sydney International Airport, Manukau Water Treatment Plant in New Zealand, Sapporo Dome soccer stadium in Japan, the Fort Bonifacio Global City development in the Philippines, and in Singapore, over US\$600 million for the pharmaceutical industry.

Olympic Athletes' Village, Sydney



Coca-Cola, Bangalore



Fox Studios, Sydney



Bayer, Singapore



Da Chang Water Treatment Plant, Shanghai



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